



Lightstone

We simplify the complex

Key Products & Services

Automotive



Property



- Predictive analytics & forecasting
- Analytical consulting
- Automated asset valuations
 - Market research
- Industry connecting systems
 - Market intelligence

Financial services

Retail

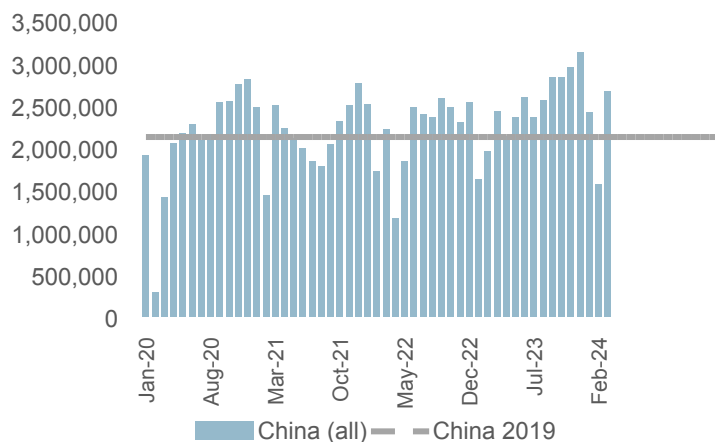
South African context



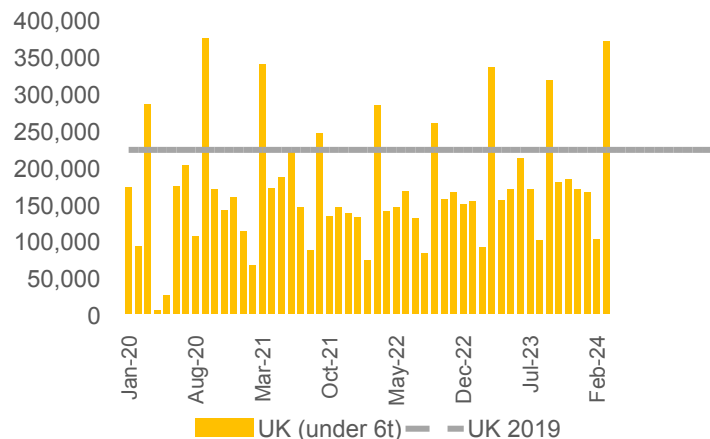
New vehicle sales recovery post Covid



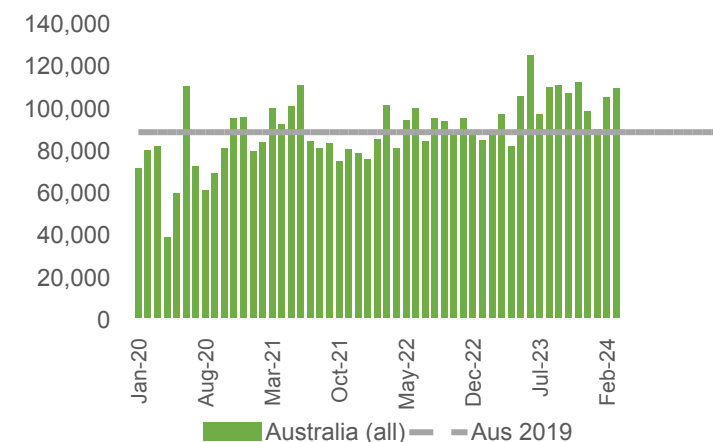
China new vehicle sales vs 2019 monthly



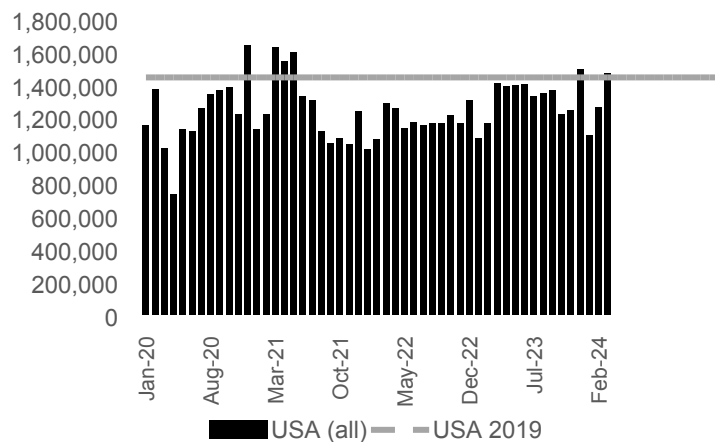
UK new vehicle sales vs 2019 monthly



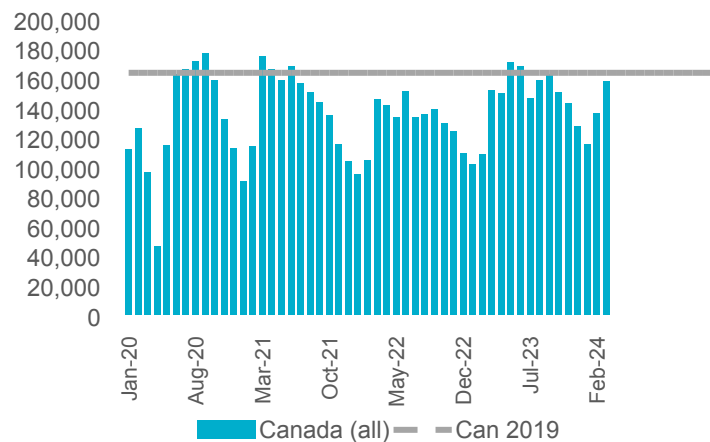
Australia new vehicle sales vs 2019 monthly



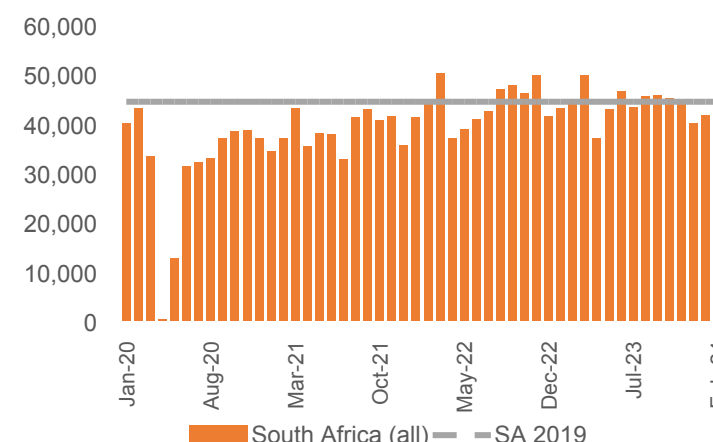
USA new vehicle sales vs 2019 monthly



Canada new vehicle sales vs 2019 monthly



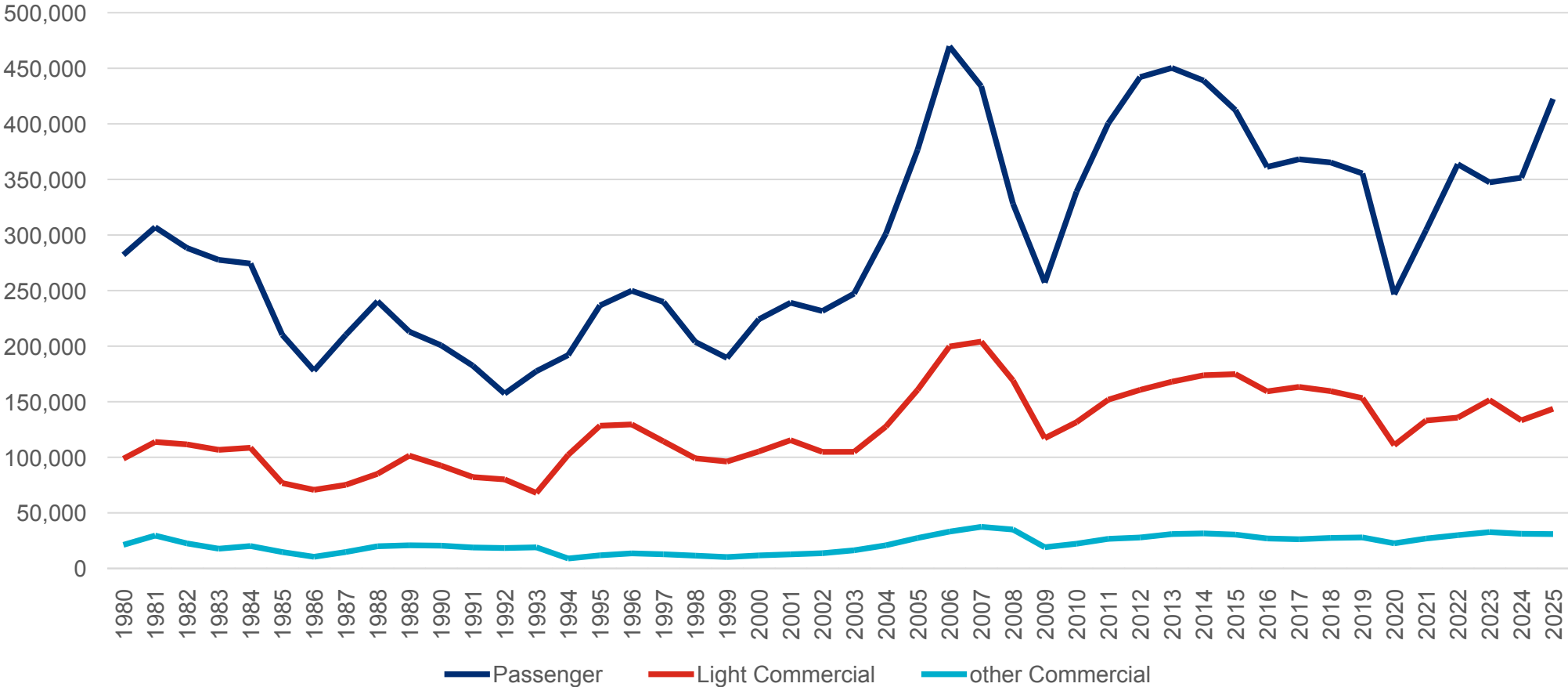
South Africa new vehicle sales vs 2019 monthly average



New Vehicle Market Totals

Since 1980

New Vehicle Market

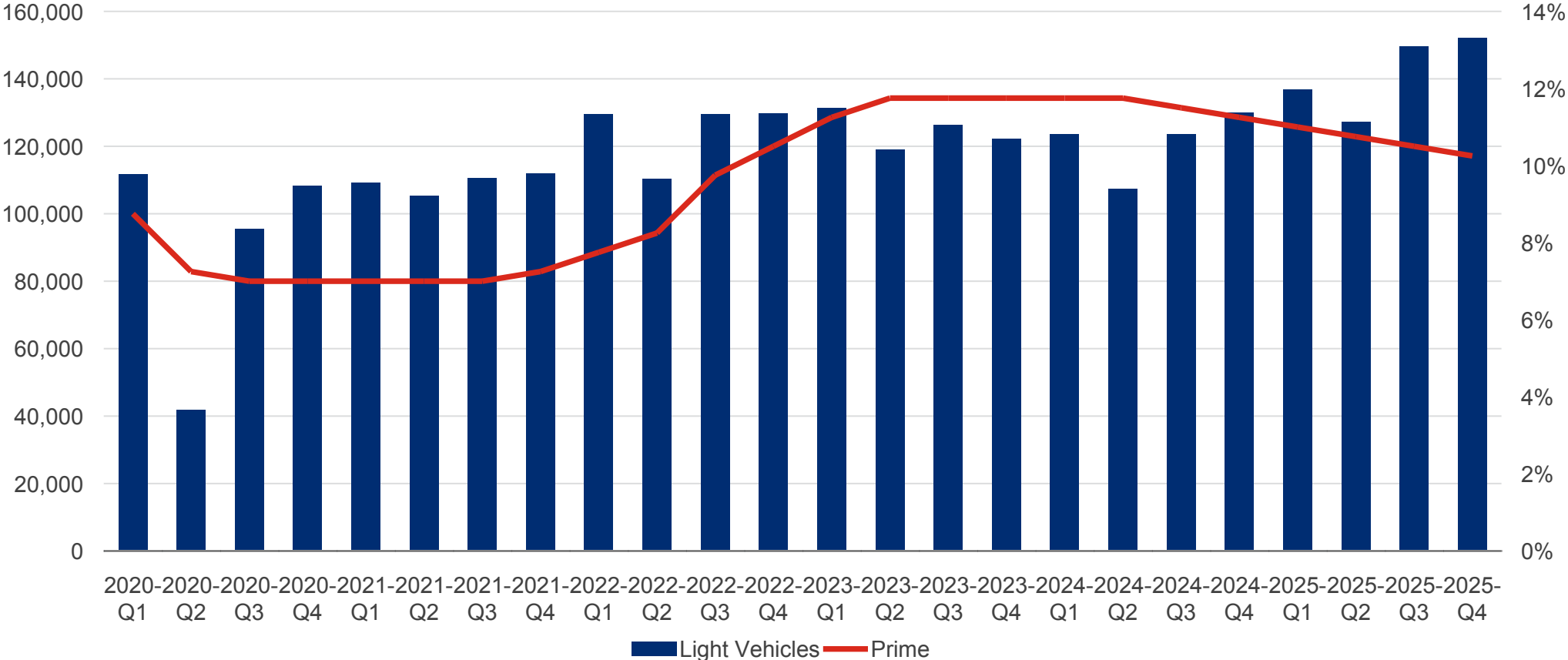


Changing
South African
Automotive landscape



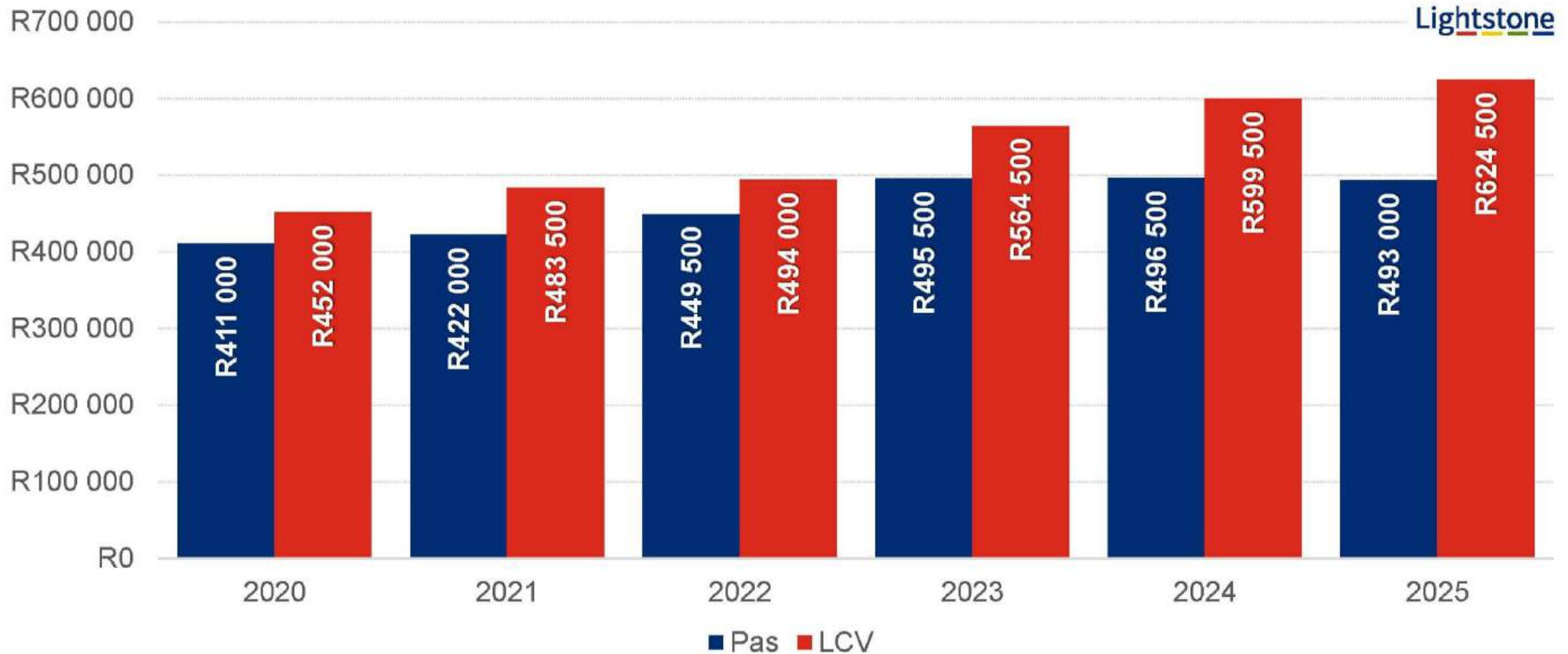
New Light Vehicle Sales

New Light Vehicle Salse vs. Prime Interest rate



Weighted Average Price

Weighted Average Price - New Passenger vs. New Light Commercial



Source: Lightstone Auto, November 2025

Consumer choice

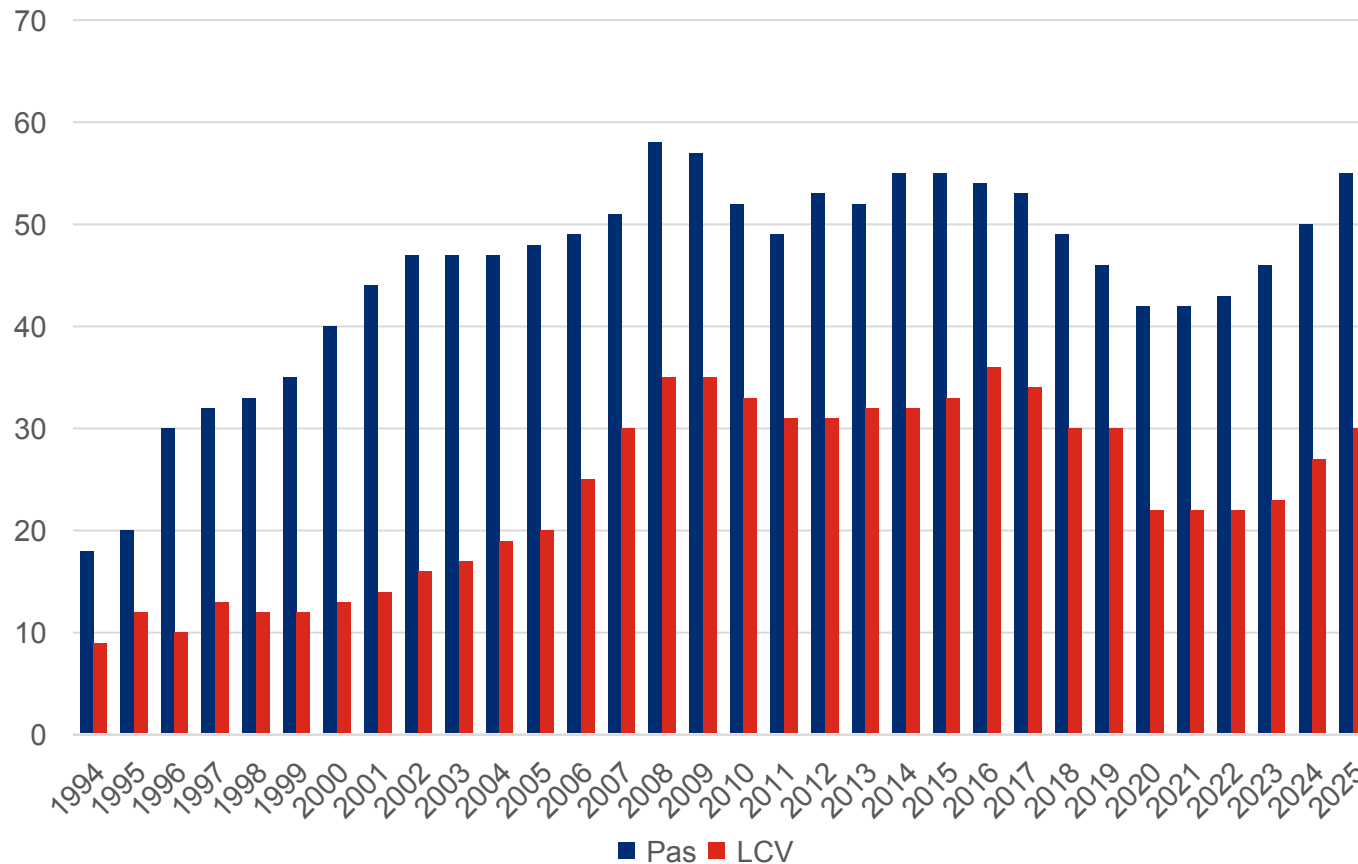
Number of unique vehicle makes available over the years

powered by

Lightstone

We simplify the complex

Number of vehicle makes available



2023

BYD

INEOS

OMODA

2024

FOTON

GAC MOTOR

LDV SOUTH AFRICA

MAXUS ELECTRIC VEHICLES

JAECOO

JETOUR — Drive Your Future —

2025

LEAPMOTOR

CHANGAN

GEELY

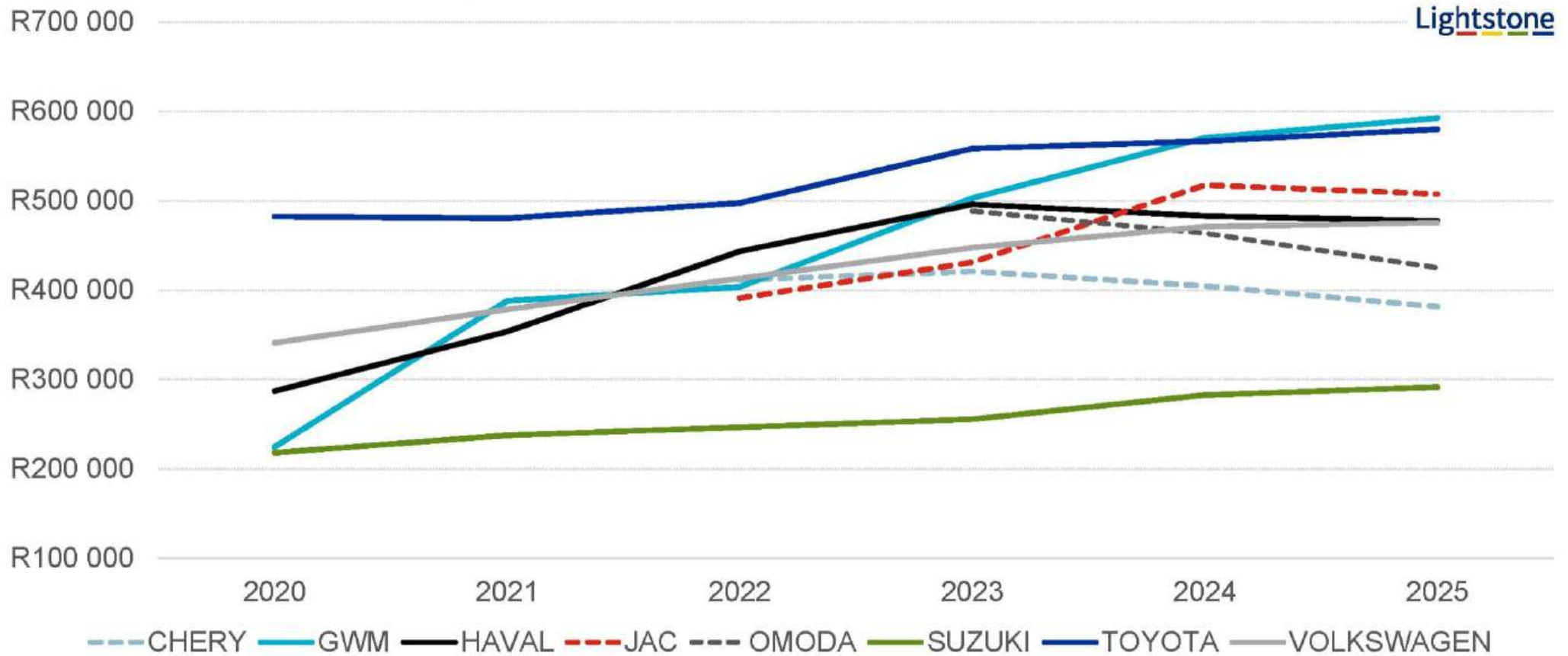
JMC

MG

TATA

Weighted Average Price

Light Vehicles - WA Price by Selected Brand

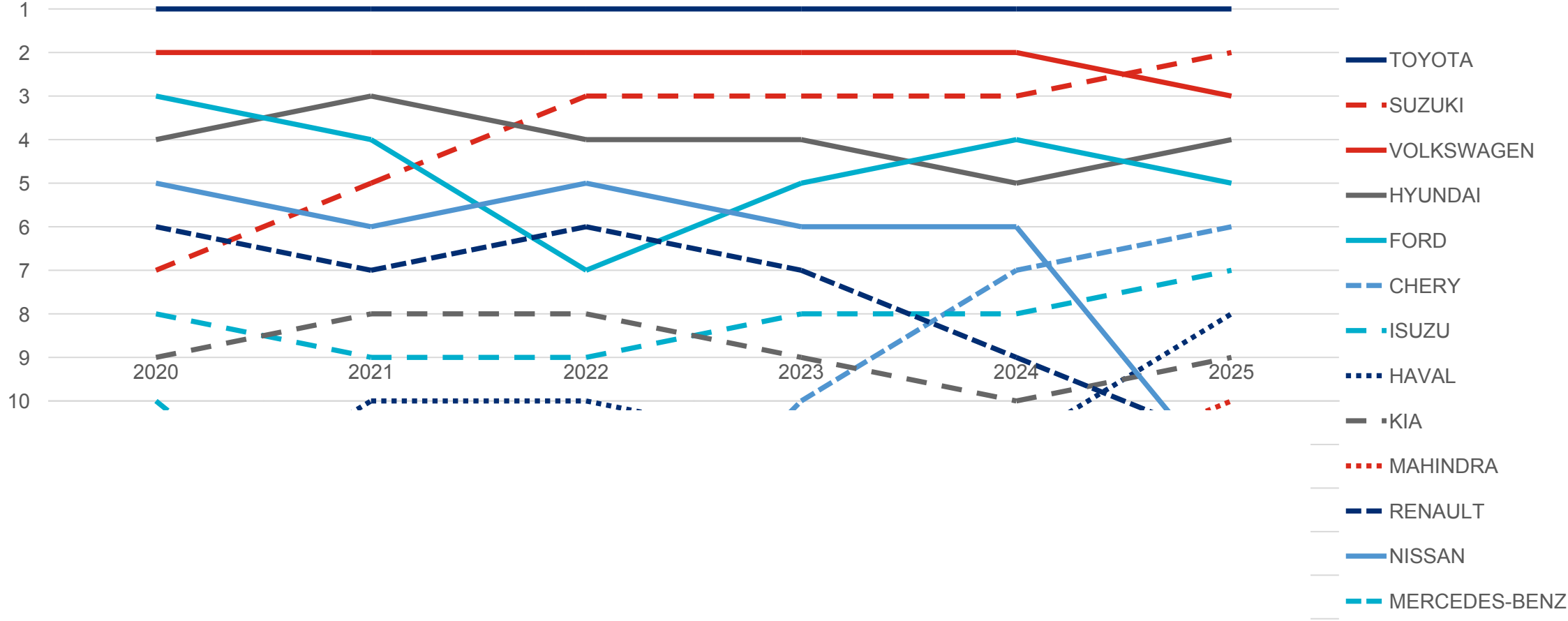


Source: Lightstone Auto, November 2025

New Light Vehicles sales

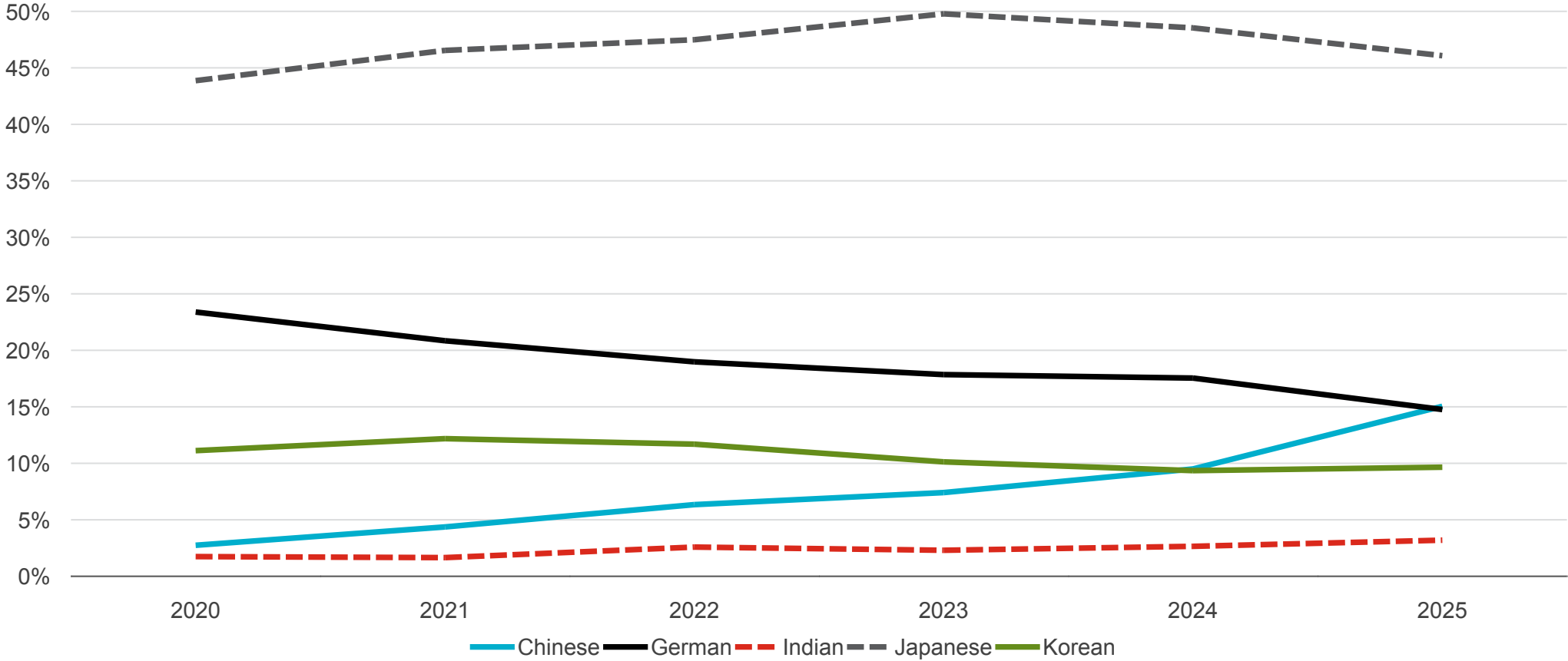
Ranked by Make

New Light Vehicle Sales Ranking by Make



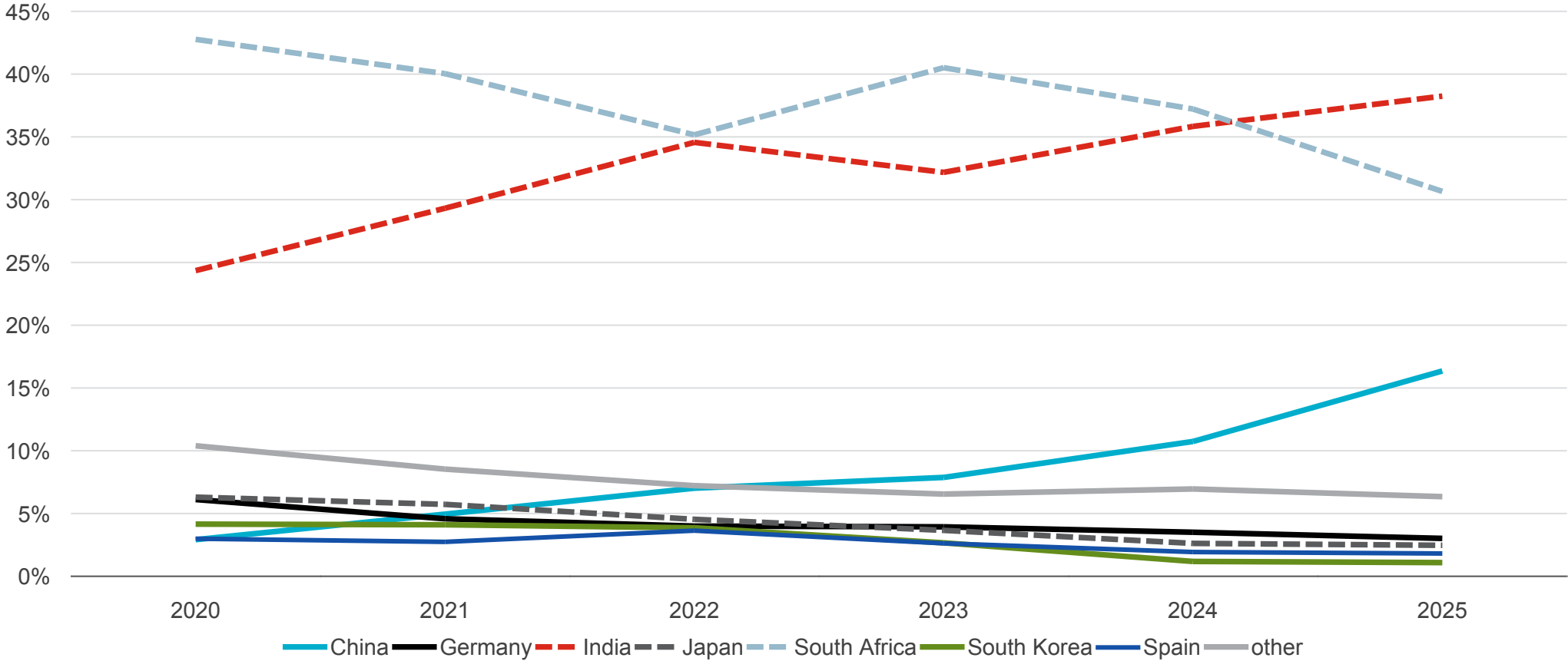
Brand Nationality

Share of Light Vehicle Market by Country of Brand Origin



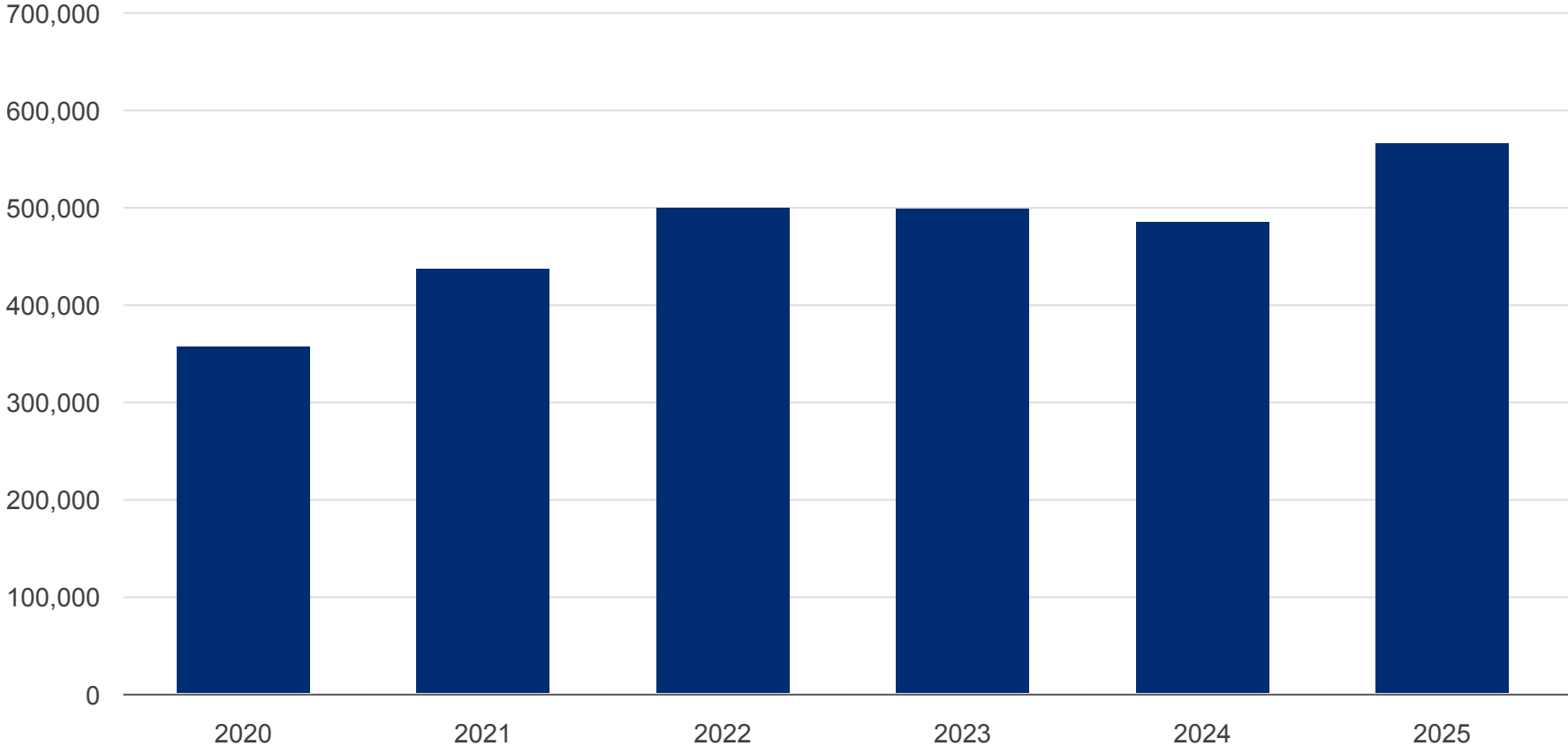
Origin Countries

Share of Light Vehicle Market by Country of Assembly



New Light Vehicle Sales

New Light Vehicle Sales Forecast





010 822 8687



info@lightstone.co.za



www.lightstone.co.za

